

**RESOLUTION NO. 2015 -51**

**A CAPITAL PROJECT AUTHORIZING RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, SELECTING BIS DIGITAL, INC. FOR THE PURCHASE AND INSTALLATION OF THE AUDIO VISUAL EQUIPMENT UPGRADE FOR THE CHANNEL 77 STUDIO AND VILLAGE COUNCIL CHAMBER; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, the Village of Key Biscayne, Florida (the "Village") recently sought proposals for the purchase and installation of an audio/video equipment upgrade (the "Equipment") for the Channel 77 Studio and Village Council Chamber; and

**WHEREAS**, after review and consideration of the proposals submitted, the Village staff recommended that the Village Council select BIS Digital, Inc. (the "BIS") for the purchase and installation of the Equipment as they were the lowest responsive responsible bidder; and

**WHEREAS**, the Village Council desires to select BIS for the purchase and installation of the Equipment, and authorizes the Village Manager to execute a purchase order with BIS, consistent with the proposal attached hereto as Exhibit "A;" and

**WHEREAS**, the Village Council finds that this Resolution is in the best interest and welfare of the residents of the Village.

**NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AS FOLLOWS:**

**Section 1.    Recitals Adopted.** Each of the above stated recitals are hereby adopted, confirmed and incorporated herein.

**Section 2.    BIS Selected.** The Village Council hereby selects BIS for the purchase and installation of the Equipment in an amount not to exceed \$141,272.60 as further provided in the

proposal attached hereto as Exhibit "A."

**Section 3. Village Manager Authorized.** The Village Manager is hereby authorized to execute a purchase order with BIS for the purchase and installation of the Equipment in an amount not to exceed \$141,272.60 consistent with the proposal attached hereto as Exhibit "A."

**Section 4. Effective Date.** This Resolution shall be effective immediately upon adoption.

PASSED AND ADOPTED this 1st day of December, 2015.

  
MAYOR MAYRA PEÑA LINDSAY

ATTEST:

  
CONCHITA H. ALVAREZ, MMC, VILLAGE CLERK

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY

  
VILLAGE ATTORNEY



# BIS Digital

Integrating Excellence™



Business Information Systems, Inc  
1350 NE 56<sup>th</sup> Street, Suite 300 • Ft. Lauderdale, FL 33334  
Phone: (800) 834-7674 • Fax: (877) 858-5611

## Village of Key Biscayne, FL - Council Chambers Digital AV Integration, Room Control, Broadcast & Control Room Solutions

**Date** Thursday, November 19, 2015

**Quote Number** Q-8009384-11.19.2015  
Village of Key Biscayne, FL - Council Chambers Digital AV Integration,  
Room Control, Broadcast & Control Room Solutions

**Sales Consultant** Bradley Uthe  
(800) 834-7674 / bradley.uthe@bisdigital.com

**Primary Contact** Michael Fleming, Information Technology  
88 W. McIntyre Street  
Key Biscayne, FL 33149  
(305) 365-8912 / (786) 385-7661 (Fax)  
mfleming@keybiscayne.fl.gov (Email)

**Billing Address** Village of Key Biscayne (FL) / A-1006910  
88 W. McIntyre Street  
Key Biscayne, FL 33149

**Shipping Address** \_\_\_\_\_

**Users To Train** \_\_\_\_\_

**Wiring Required** Yes

**Installation Notes** \_\_\_\_\_

Item	Code	Qty	Unit Price	Total Price
Biamp Professional Digital PA Mixer AVB Capable w/12 inputs & 8ch USB out	BIS-MX-AVB-USB8	2	\$3,700.00	\$7,400.00
Biamp 5-port AVB Network Switch	BIS-MX-AVB-5NS	1	\$499.99	\$499.99
Biamp 4ch Output AVB Expander	BIS-AVB-OUT4	1	\$1,400.00	\$1,400.00
Biamp Multi-Channel Audio Amplifier (50W)	BIS-PA-MCA050	2	\$1,875.00	\$3,750.00
Biamp Surface Mount Control (For Professional Digital PA Mixer Only)	BIS-MX-SM1	1	\$628.00	\$628.00
Biamp PoE+ Injector (For BIS-MX-AVB-24NS Only)	BIS-MX-AVB-PoE	2	\$149.99	\$299.98

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Icron - USB over Cat5 Range Extender (For Pro PA Mixer w/USB only)	BIS-USB/CAT5	1	\$630.00	\$630.00
Biamp 50W transformer for 25/70/100V systems (For BIS-PA-MCA050)	BIS-MCA050-70	2	\$69.00	\$138.00
Audio Technica 21" Gooseneck Microphone w/Mute Switch and Light w/ 120 degree cardioid mic element – 9 Dias members	BIS-M-GNMS-21	9	\$429.00	\$3,861.00
Audio Technia Microphone Shock Mount Plate w/XLR Connector – 9 Dias members	BIS-MS-338646	9	\$99.00	\$891.00
Auido Technica Unipoint Gooseneck Microphone (Long) – One Dias member	BIS-M-U55857quL	1	\$450.00	\$450.00
BIS Digital Gooseneck Microphone Quickmount Stand w/ Mute Switch – one Dias member	BIS-MS-GNM	1	\$110.00	\$110.00
Audio Technica UHF Wireless System with Gooseneck Microphone – For Podium	BIS-M-W66GM	2	\$854.00	\$1,708.00
Audio Technica UniPoint Microphone Shock Mount – for podium wireless mics	BIS-MS-338662	2	\$90.00	\$180.00
Audio Technica UHF Wireless Mic System 2120 – Hand-Held for Gallery	BIS-M-W662120	2	\$799.00	\$1,598.00
Joining Hardware for Wireless Mic System	BIS-MK-118630	2	\$32.00	\$64.00
Atlas Handheld Microphone Desk Stand – For Gallery	BIS-MS-HHD	2	\$49.99	\$99.98
Atlas Fap42T - 4" Non-Tile Ceiling Speakers - White (Pair) – For Dias Speakers (6) – Control Room – Back Room	BIS-SP-CNT4	4	\$300.00	\$1,200.00
Atlas FAP82T - 8" Non-Tile Ceiling Speakers - White (Pair) _For Gallery & Hallway speakers	BIS-SP-CNT2	5	\$450.00	\$2,250.00
JBL 25 AV - 5.25" 100W Indoor/Outdoor Wall Mount Speaker (White) – Outside front door	BIS-SPRK-WM-5.25W	1	\$292.00	\$292.00
Atlas 8" Drop Tile Ceiling Speakers - White (Pair) – For Restrooms	BIS-SP-DTC	1	\$250.00	\$250.00

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BIS Digital Enterprise Room Control Manager Placed on BIS provided PC server	BIS-HCMK	1	\$8,400.00	\$8,400.00
BIS Digital Enterprise Room Control Manager Web Panels Add on 10 Panels each set	BIS-HCM- WP	2	\$1,800.00	\$3,600.00
BIS Digital Enterprise Room Control Manager Programming (1 day)	BIS-HCM- PGM	4	\$1,750.00	\$7,000.00
Audio/Video PC / Server for BIS Digital Enterprise Room Control Manager & DCR2 Recording software	BIS-COM- WIN7	1	\$1,500.00	\$1,500.00
Apple iPad Air 2 (16GB)	BIS-iPad- Air2	1	\$599.00	\$599.00
iPad Connection Kit (HDMI)	BIS-iPCK- HDMI	1	\$115.00	\$115.00
iPad Security Mount (Black)	BIS-iPad- SMNT-B	1	\$119.00	\$119.00
Sony - HD/SD-SDI PTZ Camera – BRCZ700	BIS-CBL- CON	4	\$6,600.00	\$26,400.00
DataVideo Broadcast Switcher (HD/SD-SDI)	BIS-SW-BS- HDSDI	1	\$7,500.00	\$7,500.00
DataVideo Character Generator (HD/SD-SDI)	BIS-CH- GEN-HDSDI	1	\$5,900.00	\$5,900.00
Atlona HDMI over Cat5 Distribution Amp (1in/4out)	BIS-HDMI- CAT1/4	2	\$1,199.00	\$2,398.00
Atlona HDMI over Cat5 Distribution Amp (1in/8out)	BIS-HDMI- CAT1/8	1	\$1,999.00	\$1,999.00
NEC 7200-lumen Advanced Professional Installation Projector	BIS-PRJ- 7200M	2	\$5,699.00	\$11,398.00
NEC Projector Mount BIS-PRJ-7200	BIS-PRJ- 7200M	2	\$349.00	\$698.00
Vutech 123" HD 16:9 format – Fixed Bright white screen – 65" x 112" size – viewing 60" x 107"	BIS-CBL- CON	2	\$1,083.00	\$2,166.00
Non-Commercial Grade LED Monitor Series 2 (48") with Stand for Control Room	BIS-NCG- LED48-S2	1	\$1,199.99	\$1,199.99
Non-Commercial Grade LED Monitor Series 2 (55") for Hallway	BIS-NCG- LED55-S2	1	\$1,999.99	\$1,999.99
Flat Screen Tilting Wall Mount (37"-90") see standard rigging practices for 55" TV	BIS-TVM- T37/90	1	\$349.00	\$349.00



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Global Cache Control System Protocol Converter for 2 non-commercial grade LED monitors	BIS-N-HA	2	\$495.00	\$990.00
Presentation System Podium 432 (32" Wide) * Requires Customer Signoff Prior to Ordering see specs. Sheet	BIS-PS-P432	1	\$3,360.00	\$3,360.00
Atlona HDBaseT Input Switcher (For BIS-DPSS-824 Only) – 1 podium & 5 Dias	BIS-SW-HBT-824	6	\$499.99	\$2,999.94
Atlona Digital Presentation Scaler/Switcher (8 in / 2 out) 1 Podium – 2 control room	BIS-DPSS-824	3	\$3,200.00	\$9,600.00
Atlona - Receiver for BIS-HDMI-CAT1/x – for viewing screens	BIS-HDMI-CATRX	11	\$205.00	\$2,255.00
Sony Commercial Grade Blu-Ray	BIS-Blu-Ray-C	1	\$560.00	\$560.00
Atlas Power Supply & Conditioner w/RFI & EMI Filtering	BIS-PWR-CON	1	\$475.00	\$475.00
HDMI Cables (3ft.)	BIS-HDMI-3FT	27	\$7.99	\$215.73
Belden HD-SDI Cable (1000ft)	BIS-HDSDI-CX	1	\$1,200.00	\$1,200.00
West Penn CAT6 Cable (Plenum) - 1,000ft Roll	BIS-W-CAT6	4	\$499.00	\$1,996.00
West Penn Microphone Wire (Plenum) - 1,000ft Roll	BIS-W-MP	2	\$390.00	\$780.00
West Penn Speaker Wire (Plenum) - 1,000ft Roll	BIS-W-SP	4	\$450.00	\$1,800.00
Misc hardware , Cables and Connectors	BIS-CBL-CON	1	\$3,000.00	\$3,000.00
BIS Digital Customized On-site Setup, Installation and Training	SIT	1	\$12,900.00	\$12,900.00
Discount For Village of Key Biscayne	DISC	1	(\$21,400.00)	(\$21,400.00)
BIS Digital Annual DCR On-Site Service & Support (Contract to be issued upon installation)	NMNT-DCR	1	\$9,500.00	\$9,500.00
	Sales Tax Rate			%
Total (Excluding Sales Tax)			\$141,272.60	

All specifications are subject to change without notice. All computers sourced from third parties must first be approved by BIS Digital prior to purchase.

Village of Key Biscayne will provide Microsoft Surface PCs for the BIS Enterprise Room Control touchscreen and the ability to present from the Dias.

The Dias is wired at 6 locations for HD monitors to purchase and install at a later date. This would be able to view all the presentation technology in the room.

Two NEC 7200 lumen projectors are to be mounted within the room with two Vutec 123" HD 16:9 format Bright White Fixed Screens mounted directly to the right / left walls.

#### Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

#### Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

#### Equipment Installation and Head End Connections

BIS Technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.

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## Order Summary

Date	Thursday, November 19, 2015
Quote Number	Q-8009384-11.19.2015
Account Name	Village of Key Biscayne (FL)
Total (Excluding Sales Tax)	\$141,272.60

## Terms and Conditions

Effective Period	This proposal is a firm offer for 30 days from quote date Thursday, November 19, 2015. Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.
Tax Status	
Payment Terms	<b>Deposit:</b> All orders above \$5,000 require a 50% deposit. Once the order and deposit is confirmed {received} by BIS Digital, scheduling of the installation / and shipment of goods will occur. <b>Balance:</b> The remaining balance is to be paid on the completion of the installation. {delivery of goods at customer site}
Restocking Fee	20% restocking fee will be charged for all cancelled orders
Site Preparation	Customer is required to supply all conduit and cable pulls not listed on this quote. Customer will be responsible for any additional wiring or installation supplies needed during installation.
Training	BIS Digital will provide full training of all system users per agreed training schedule.
Limited Warranty	All BIS supplied new systems (Hardware & Software) are covered for 90 days following date of installation/delivery. Warranty does not cover On-Site Technical Support, Shipping costs, or Software upgrades (See Software Assurance below).
Software Assurance	Annual DCR Software Assurance Subscription entitles user to all bug fixes and annual updates for DCR Software during the term at a cost of \$350 per license/year.

This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment:

\* Accepted by: \_\_\_\_\_  
Name Title

\_\_\_\_\_  
Signature Date

\* Accounts Payable Information \* Required for order to be processed\*

A/P Contact: \_\_\_\_\_  
Name Phone Number

\_\_\_\_\_  
Email Address Fax #

Is a Purchase Order required for processing? \_\_\_\_\_ P.O # \_\_\_\_\_